

April 29, 2008

## CURRICULUM VITAE

### GUILLAUME R. FRÉCHETTE

#### ADDRESS

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#### EDUCATION

Ph.D. Economics, Ohio State University, August 2002  
M.A., Economics, Queen's University, September 1997  
B.A. (Honours), Economics, McGill University, June 1996

#### CURRENT POSITION

08/04 – present Assistant Professor, Department of Economics, New York University.

#### OTHER AFFILIATIONS

10/05 – present Researcher, CIRANO, Montreal, Québec, Canada.  
08/04 – present Researcher, Center for Experimental Social Science (CESS), New York University.

#### PREVIOUS POSITION

08/02 – 07/04 Post-Doctoral Fellow, Harvard Business School.

#### RESEARCH INTERESTS

Experimental Economics, Industrial Organization, Political Economy, Public Economics.

#### PROFESSIONAL ACTIVITIES

Co-Organizer, Conference on the Methods of Modern Experimental Economics, NYU, April 2008.  
Co-Organizer, CESS / CREED graduate students exchange conference on Experimental Economics, NYU, January 2007 / University of Amsterdam, May 2007.  
Co-Organizer, SITE conference on Experimental Economics, Stanford, August 2005.

#### GRANTS, FELLOWSHIPS, AND AWARDS

Co-Principal Investigator, NSF Grant No. SES-0721111, "Persuasion in Financial Decisions," 2007-2008.

Co-Principal Investigator, NSF Grant No. SES-0519045, “Theory, Experiments and Empirical Methodology of Coalition Bargaining: An integrated Approach,” 2005-2008.

PEGS Dissertation Research Fellowship, (summer) 2001, Ohio State University.

Reuben E. Slesinger Prize, 1997, University of Pittsburgh.

Queen’s graduate award from the School of Graduate Studies and Research, (summer) 1997

Queen’s graduate award from the School of Graduate Studies and Research, (January) 1997

Brian Coghlan Memorial Prize, 1996, McGill University

Bourse d’excellence, 1993, CEGEP du Vieux-Montréal.

### **PUBLISHED PAPERS**

- “Incumbents' Interests, Voters' Bias and Gender Quotas” (with Francois Maniquet, Massimo Morelli), accepted subject to minor revisions at the *American Journal of Political Science*.
- “Unraveling Yields Inefficient Matchings: Evidence from Post-Season College Football Bowls” (with Alvin E. Roth and M. Utku Unver), *RAND Journal of Economics*, Volume 38, Issue 4, Winter 2007, pp. 967-982.
- “Bargaining and Network Structure: An Experiment” (with Gary Charness and Margarida Corominas-Bosch), *Journal of Economic Theory*, Volume 136, Issue 1, September 2007, pp. 28-65.
- “Endogenous Transfers in the Prisoner’s Dilemma Game: An Experimental Test Of Cooperation And Coordination” (with Gary Charness and Cheng-Zhong Qin), *Games and Economic Behavior*, Volume 60, Issue 2, August 2007, pp. 287-306.
- “Behavioral Identification in Coalitional Bargaining: An Experimental Analysis of Demand Bargaining and Alternating Offers” (with John H. Kagel and Massimo Morelli), *Econometrica*, Volume 73, Issue 6, November 2005, pp. 1893-1938.
- “Nominal Bargaining Power, Selection Protocol, and Discounting in Legislative Bargaining” (with John H. Kagel and Massimo Morelli), *Journal of Public Economics*, Volume 89, Issue 8, August 2005, pp. 1497-1517.
- “Gamson’s Law versus Non-Cooperative Bargaining Theory” (with John H. Kagel and Massimo Morelli), *Games and Economic Behavior*, Volume 51, Issue 2, May 2005, pp. 365-390.
- “How Robust is Laboratory Gift-Exchange?” (with Gary Charness and John H. Kagel), *Experimental Economics*, Volume 7, Issue 2, June 2004, pp. 189-205.
- “Bargaining in Legislatures: An Experimental Investigation of Open versus Closed Amendment Rules” (with John H. Kagel and Steven F. Lehrer), *American Political Science Review*, Volume 97, Issue 2, May 2003, pp. 221-232.

## **OTHER PUBLICATIONS**

- Book review of: “Shaun Bowler and Bernard Grofman (Eds.), *Elections in Australia, Ireland, and Malta under the single transferable vote: Reflections on an embedded institution*. Ann Arbor: University of Michigan Press, 2000,” ***Public Choice***, Vol. 107, Nos. 3-4 (June 2001), 403-406.
- “sg158.1: Update to random-effects ordered probit,” ***Stata Technical Bulletin*** 61, May 2001, 12. Reprinted in *Stata Technical Bulletin Reprints*, Vol. 10, 266-267.
- “sg158: Random-effects ordered probit,” ***Stata Technical Bulletin*** 59, January 2001, 23-27. Reprinted in *Stata Technical Bulletin Reprints*, Vol. 10, 261-266.

## **WORKING PAPERS**

- “Collusion as Public Monitoring Becomes Noisy: Experimental Evidence” (with Masaki Aoyagi), revise and resubmit at the ***Journal of Economic Theory***.
- “The Evolution of Cooperation in Infinitely Repeated Games: Experimental Evidence” (with Pedro Dal Bó).
- “Learning in a Multilateral Bargaining Experiment,” revise and resubmit at the ***Journal of Econometrics*** (2<sup>nd</sup> round).
- “Pork Versus Public Goods: An Experimental Study of Public Good Provision within a Legislative Bargaining Framework” (with John H. Kagel and Massimo Morelli).
- “Session-Effects in the Laboratory.”

## **OTHER RESEARCH IN PROGRESS**

- “A Bargaining Experiment with Politicians” (with John Kagel and Steven Lehrer).
- “Advice and Persuasion” (with Andrew Schotter).
- “An Experiment on the Impact of Game Complexity” (with Marie-Hélène Cloutier).
- “Bargaining and Reputation: Experimental Evidence on Bargaining in the Presence of Irrational Types” (with Matthew Embrey and Steven Lehrer).
- “Electoral Systems and Public Goods Provision: An Experiment” (with Chloe Tergiman).
- “Multilateral Bargaining with Cheap Talk” (with Massimo Morelli).

**REFEREEING** *American Economic Review, American Journal of Political Science, American Political Science Review, Canadian Journal of Economics, Econometrica, Economic Journal, European Economic Review, Experimental Economics, Games and Economic Behavior, International Economic Review, International Journal of Game Theory, Journal of Econometrics, Journal of Economic Theory, Journal of Politics, Journal of Political Economy, Journal of Economic Behavior & Organization, Journal of Public Economics, Journal of the European Economic Association, Management Science, Review of Economic Studies, Quarterly Journal of Economics, Review of Industrial Organization, Social Sciences and Humanities Research Council of Canada, TESS, The B.E. Journals in Economic Analysis & Policy.*

#### **CONFERENCE AND SEMINAR PRESENTATIONS**

**2008** Conference on the Methods of Modern Experimental Economics, New York, NY, April; University of California, Berkeley, Joint Microeconomic Theory and Psychology and Economics Seminar, Berkeley, CA, April; Université Paris 1, Séminaire Économie et Psychologie, Paris, France, March; Social Dilemmas Conference, Tallahassee, FL, February; Experimental and Behavioral Conference, Santa Barbara, CA, February; Allied Social Science Associations Annual Meeting, Economic Science Association and Econometric Society sessions, New Orleans, LA, January.

**2007** Brown University, Citibank Workshop in Economic Theory, Providence, RI, November; North American Meeting of the Economic Science Association, Tucson, AZ, October; 18th Stony Brook Game Theory Festival of the Game Theory Society, Workshop on Experimental Economics, Stony Brook, NY, July; Conference of the French Economic Association on Behavioral Economics and Experimental Economics, Lyon, France, May; Université Laval, Séminaire Matuszewski, Québec, March.

**2006** University of Michigan, Applied Micro Seminar, Ann Arbor, MI, December; University of Texas at Austin, Game Theory and Experimental Economics Seminar, Texas, October; Ben-Gurion University of the Negev, Monaster Center Seminar, Israel, May.

**2005** SITE Conference on Experimental Economics, Stanford, August; International ESA Meetings, Montréal, Canada, June; Stockholm School of Economics, Seminar in Economics, Sweden, May; ECARES, Seminar in economics, Belgium, May; Rutgers University, Microeconomic Theory Workshop, New Jersey, April; University of Essex, Department Seminar, England, March; University of Pittsburgh, Experimental Economics Seminar, Pennsylvania, March.

**2004** SITE Conference on Experimental Economics, Stanford, August; 15th Summer Festival on Game Theory, Workshop on Political Economy, Stony Brook, NY, July; Econometric Society North American Summer Meeting, Providence, RI, June; Conference on Experiments and Econometrics, New York, NY, May; Stanford University, Seminar, Palo Alto, CA, January; Purdue University, Krannert School of Management, Seminar, West Lafayette, IN, January; Carnegie Mellon University, Graduate School of Industrial Administration, Seminar, Pittsburgh, PA, January; HEC Montréal, Institut d'Économie Appliquée, Seminar, Montréal, QC, January; Université de Montréal, Seminar, Montréal, QC, January.

**2003** New York University, C.E.S.S. Experimental Seminar, New York, November; Harvard University, NOM Seminar, Massachusetts, November; Harvard University, Experimental/Behavioral Seminar, Massachusetts, October; 14th Summer Festival on Game Theory, Workshop on "Experimental Economics and Game Theory", Stony Brook, NY, July; International Meeting of the Economic Science Association, Pittsburgh, PA, June; Econometric Society North American Summer Meeting, Evanston, IL, June; Université Laval, Séminaire Matuszewski, Québec, April.

**2001** Harvard University, Experimental/Behavioral Seminar, Massachusetts, September; Ohio State University, Applied Microeconomics Workshop, Ohio, September; North American Meetings of the Econometric Society, Maryland, June; Canadian Economic Association Meeting, Montreal, Quebec, June; Public Choice Society & Economic Science Association Meeting, San Antonio, Texas, March; Ohio State University, Undergraduate Economics Society Invited Speaker, Ohio, October.

**2000** Presented at the Summer Institute in Behavioral Economics, California, July; Econometric Society World Congress, Seattle, Washington, August; Public Choice Society Meeting, Charleston, South Carolina, March.

**1999** University of Pittsburgh, Microeconomic Theory Seminar, Pennsylvania, Fall; Carnegie Mellon University, Applied Microeconomics Seminar, Pennsylvania, Fall.

#### **WORKSHOP**

July 2000, Summer Institute in Behavioral Economics, Berkeley, California.