

# Appendices to “Is Firm Pricing State- or Time-Dependent? Evidence from US Manufacturing,”

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## Appendix 1: Solving the State-Dependent Model

Recall that the firm’s problem is:

$$V(\hat{z}, g) = \max[V^a(\hat{z}, g), V^n(\hat{z}, g)]$$

where  $V^a$  and  $V^n$  denote the firm’s value of adjusting and not adjusting its nominal price, respectively that satisfy:

$$V^a(\hat{z}_{-1}, g) = \max_{\hat{z}} \left[ \hat{z}^{1-\theta} - c\hat{z}^{-\theta} - \xi + \beta \int_{\varepsilon \times u \times \eta} e^{(\theta-1)(\varepsilon+u)} V(\hat{z}'_{-1}, g') dF(\varepsilon, u, \eta) \right], \quad (1)$$

$$V^n(\hat{z}_{-1}, g) = \left[ \hat{z}_{-1}^{1-\theta} - c\hat{z}_{-1}^{-\theta} + \beta \int_{\varepsilon \times u \times \eta} e^{(\theta-1)(\varepsilon+u)} V(\hat{z}'_{-1}, g') dF(\varepsilon, u, \eta) \right],$$

I solve this problem numerically, using collocation.<sup>1</sup> I approximate the two value functions using linear combinations of Chebyshev polynomials:, e.g.,

$$V^a(s) \approx \sum_{i_1=1}^{N_1} \sum_{i_2=1}^{N_2} c_{i_1 i_2} \phi_{i_1}(\hat{z}_{-1}) \phi_{i_2}(g),$$

where  $\phi_{i_j}(\cdot)$  is an  $i_j$ -th degree Chebyshev polynomial evaluated at the respective argument,  $N_j$  is the degree of the approximation along each dimension, and  $c_{i_1 i_2}$  the unknown coefficients. This approximation reduces the infinite-dimensional problem of solving the system of two functional equations above to a finite-dimensional non-

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<sup>1</sup>This solution method is extensively discussed in Miranda and Fackler (2002).

linear system of  $2N_1N_2$  equations in the unknown coefficients  $c_{i_1i_2}$ . The equations I use to solve for these unknown coefficients arise from the condition that the system of equations above holds exactly at  $N_1N_2$  nodes along the state-space. A Newton routine is used to solve for the unknown coefficients, as well as to solve the maximization problem in the right hand-side of the first equation. I use Gaussian quadrature to form expectations (evaluate the integrals). The essence of this approach is to replace the joint-distribution of technology and monetary shocks using a discrete distribution with  $K$  mass points. The weights and nodes of the discrete distribution are chosen to ensure that the first  $2K$  moments of the original distribution are equal to those of the approximant<sup>2</sup>.

I gauge the accuracy of the approximants I use by calculating the difference between the right and left-hand side of the Bellman equations at points other than the nodes used to solve for the unknown coefficients. The maximum difference is small in absolute value (less than  $.5 \times 10^{-4}$ ), suggesting the accuracy of the solution method.

## Appendix 2: Standard Errors for Two-Stage Estimates

I test the implication of state-dependent pricing models in two stages with residuals estimated in the first stage used as a dependent variable in the second-stage estimation. This appendix discusses how I calculate asymptotic standard errors for second-stage estimates that take into account the two-stage nature of the estimation.

In stage 1, I rely on two-stage least squares regressions in which I retrieve residuals (technology shocks) to be used in the second stage estimation. For each SIC 2-digit industry, I estimate technology shocks as the residuals from the following Fixed Effects 2SLS regressions. Letting  $\Delta y_{it}$  be the growth rate of log output of industry  $i$ ,  $c_i$  be industry-specific effects and  $z'_{it} = [\Delta x_{it}, \Delta h_{it}]$  be the regressors (share-weighted growth rate of primary inputs), I estimate:

$$\Delta y_{it} = z'_{it}\alpha + c_i + \tilde{\varepsilon}_{it}$$

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<sup>2</sup>See again Miranda and Fackler (2002).

Let  $\xi_{it}$  be the instruments I use for  $z$  and rewrite the above expression more compactly as

$$Y = Z\alpha + (I_N \otimes \iota_T) c + \varepsilon$$

where  $Z' = [z_{11}, \dots, z_{1T}, \dots, z_{N1}, \dots, z_{NT}]$ ,  $Y' = [\Delta y_{11}, \dots, \Delta y_{1T}, \dots, \Delta y_{N1}, \dots, \Delta y_{NT}]$ ,  $c = [c_1, \dots, c_N]$ ,  $I_N$  is the identity matrix, and  $\iota_T$  is a  $T \times 1$  vector of ones. The Fixed-effects two stage least squares estimate of  $\alpha$  is

$$\hat{\alpha} = \left( \tilde{Z}' P_\xi \tilde{Z} \right)^{-1} \tilde{Z}' P_\xi \tilde{Y}$$

where  $\tilde{Z} = QZ$ ,  $\tilde{Y} = QY$ ,  $Q$  is the matrix that demeans observations of sector-specific time-series means, and  $P_\xi = \tilde{\xi} \left( \tilde{\xi}' \tilde{\xi} \right)^{-1} \tilde{\xi}'$ , with  $\tilde{\xi}$  denoting the demeaned  $NT \times j$  matrix of stacked instruments. I consider asymptotic results for the case  $N \rightarrow \infty$ , holding constant  $T$ . Under standard regularity conditions:

$$\sqrt{N}(\hat{\alpha} - \alpha) = \left( \frac{1}{N} \tilde{Z}' P_\xi \tilde{Z} \right)^{-1} \sum_{i=1}^N \frac{1}{\sqrt{N}} \tilde{Z}' P_\xi \varepsilon_i \xrightarrow{d} N(0, V_1)$$

To compute an estimate of  $V_1$ , I employ the Arellano (1987) estimator that is robust to arbitrary forms of heteroskedasticity and serial correlation. In particular, I estimate  $\hat{V}_1$  using

$$\hat{V}_1 = \left( \tilde{Z}' P_\xi \tilde{Z} \right)^{-1} \tilde{Z}' \tilde{\xi} \left( \tilde{\xi}' \tilde{\xi} \right)^{-1} \left( \sum_{i=1}^N \tilde{\xi}'_i \varepsilon_i \varepsilon'_i \tilde{\xi} \right) \left( \tilde{\xi}' \tilde{\xi} \right)^{-1} \tilde{\xi}' \tilde{Z} \left( \tilde{Z}' P_\xi \tilde{Z} \right)^{-1}$$

where, say,  $\varepsilon_i = [\varepsilon_{i1}, \dots, \varepsilon_{iT}]'$ , etc.

My measure of technology shocks is  $\varepsilon_{it} = \hat{\varepsilon}_{it} + \bar{y}_i - \bar{z}'_i \hat{\alpha}$ , where  $\hat{\varepsilon}_{it}$  are the residuals of the regression above, and  $\bar{y}_i - \bar{z}'_i \hat{\alpha}$  the estimate of the fixed effect term. In the second stage, I construct  $\varepsilon_{it}^+ = \max(\varepsilon_{it}, 0)$  and  $\varepsilon_{it}^- = \min(\varepsilon_{it}, 0)$  and estimate

$$\pi_{it} = c_i + \alpha_0 \varepsilon_{it}^+ + \alpha_1 g_t \varepsilon_{it}^+ + \beta_0 \varepsilon_{it}^- + \beta_1 g_t \varepsilon_{it}^- + \rho g_t + \varsigma_{it}$$

where  $g_t$  are aggregate shocks and  $c_i$  are fixed-effects. Letting  $\theta = [\rho' \ \alpha_0 \ \alpha_1 \ \beta_0 \ \beta_1]'$ ,  $x_{it}$  collect all the right-

hand side covariates and a tilde denote a demeaned variable, the fixed effects estimator is the solution to:

$$\arg \min_{\theta} \sum_{i=1}^N \sum_{t=1}^T (\tilde{\pi}_{it} - \tilde{x}'_{it}\theta)^2 = \arg \max_{\theta} \sum_{i=1}^N \sum_{t=1}^T \psi_{it}(\theta, \hat{\alpha})$$

where  $\psi_{it} = (\tilde{\pi}_{it} - \tilde{x}'_{it}\theta)^2$  and  $\hat{\alpha}$  are the coefficient estimates from the first-stage regressions. To calculate its asymptotic distribution I note that  $\hat{\theta}$  satisfies:

$$\frac{1}{\sqrt{N}} \sum_{i=1}^N \sum_{t=1}^T \frac{\partial}{\partial \theta} \psi_{it}(\hat{\theta}, \hat{\alpha}) = 0$$

A first-order Taylor series expression of this expression around  $\theta$  and  $\alpha$  yields:

$$0 \approx \frac{1}{\sqrt{N}} \sum_{i=1}^N \sum_{t=1}^T \frac{\partial}{\partial \theta} \psi_{it}(\theta, \alpha) + B_N \sqrt{N} (\hat{\theta} - \theta) + J_N \sqrt{N} (\hat{\alpha} - \alpha),$$

$$\begin{aligned} \text{where, } B_N &= \left( \frac{1}{N} \sum_{i=1}^N \sum_{t=1}^T \frac{\partial}{\partial \theta} \frac{\partial}{\partial \theta'} \psi_{it}(\theta, \alpha) \right) \xrightarrow{p} B = E \left[ \sum_{t=1}^T \frac{\partial}{\partial \theta} \frac{\partial}{\partial \theta'} \psi_{it}(\theta, \alpha) \right] \\ J_N &= \left( \frac{1}{N} \sum_{i=1}^N \sum_{t=1}^T \frac{\partial}{\partial \theta} \frac{\partial}{\partial \alpha'} \psi_{it}(\theta, \alpha) \right) \xrightarrow{p} J = E \left[ \sum_{t=1}^T \frac{\partial}{\partial \theta} \frac{\partial}{\partial \alpha'} \psi_{it}(\theta, \alpha) \right] \end{aligned}$$

Hence,

$$\left( \frac{1}{N} \sum_{i=1}^N \sum_{t=1}^T \frac{\partial}{\partial \theta} \frac{\partial}{\partial \theta'} \psi_{it}(\theta, \alpha) \right) \sqrt{N} (\hat{\theta} - \theta) = - [I \quad J_N] \begin{bmatrix} \frac{1}{\sqrt{N}} \sum_{i=1}^N \sum_{t=1}^T \frac{\partial}{\partial \beta} \psi_{it}(\theta, \alpha) \\ \left( \frac{1}{N} \tilde{Z} P_{\xi} \tilde{Z}' \right)^{-1} \frac{1}{\sqrt{N}} \tilde{Z} P_{\xi} \varepsilon \end{bmatrix} \xrightarrow{d} N(0, V_2)$$

$$\text{where } V_2 = \lim_{T \rightarrow \infty} [I \quad J_T] E \begin{bmatrix} \frac{1}{\sqrt{N}} \sum_{i=1}^N \sum_{t=1}^T \frac{\partial}{\partial \theta} \psi_{it}(\theta, \alpha) \\ \left( \frac{1}{N} \tilde{Z} P_{\xi} \tilde{Z}' \right)^{-1} \frac{1}{\sqrt{N}} \tilde{Z} P_{\xi} \varepsilon \end{bmatrix} \begin{bmatrix} \frac{1}{\sqrt{N}} \sum_{i=1}^N \sum_{t=1}^T \frac{\partial}{\partial \theta} \psi_{it}(\theta, \alpha) \\ \left( \frac{1}{N} \tilde{Z} P_{\xi} \tilde{Z}' \right)^{-1} \frac{1}{\sqrt{N}} \tilde{Z} P_{\xi} \varepsilon \end{bmatrix} \begin{bmatrix} I \\ J_T' \end{bmatrix},$$

or

$$V_2 = [I \quad J] \begin{bmatrix} A_{11} & A_{12} \\ A_{12} & A_{22} \end{bmatrix}' \begin{bmatrix} I \\ J' \end{bmatrix}$$

Note however that  $\frac{\partial}{\partial \theta} \psi_{it}(\beta, \alpha)$  is proportional to  $u_{it}$ , the error term in the second-stage regression, which is by assumption orthogonal to technology shocks. Therefore,  $A_{12} = A_{21} = 0$ .  $A_{22}$  is the asymptotic variance of  $\hat{\alpha}$  in the first-stage regression ( $V_1$  above) and  $V_2 = B^{-1} A_{11} B^{-1} + B^{-1} J V_1 J' B^{-1}$ . I report  $\hat{V}_2$ , as opposed to  $B^{-1} A_{11} B^{-1}$  in the text. I once again use an Arellano (1987)-type estimator to guard against the possibility of heteroskedasticity and serial correlation within industries, in order to estimate  $A_{11}$ .